



## SALES AND EARNINGS

2023 AND 2022

	SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS																NET SALES (000's)	COMPOSITE SALES PRICE PER TON	EARNINGS (LOSS) BEFORE INCOME TAXES			
	STEEL					STEEL PRODUCTS													RAW MATERIALS	TOTAL TONS	(000's)	PER TON
	SHEET	BARS	STRUCTURAL	PLATE	TOTAL STEEL	STEEL JOISTS	STEEL DECK	COLD FINISHED STEEL	REBAR FABRICATION	PILING	TUBULAR PRODUCTS	OTHER STEEL PRODUCTS	TOTAL STEEL PRODUCTS									
2023																						
1st Quarter	2,384	1,550	440	430	4,804	135	99	117	279	101	275	135	1,141	498	6,443	8,709,980	1,352	1,501,697	244			
2nd Quarter	2,404	1,481	399	490	4,774	142	107	112	332	113	239	148	1,193	621	6,588	9,523,256	1,446	1,924,061	306			
<b>YEAR</b>	<b>4,788</b>	<b>3,031</b>	<b>839</b>	<b>920</b>	<b>9,578</b>	<b>277</b>	<b>206</b>	<b>229</b>	<b>611</b>	<b>214</b>	<b>514</b>	<b>283</b>	<b>2,334</b>	<b>1,119</b>	<b>13,031</b>	<b>18,233,236</b>	<b>1,399</b>	<b>3,425,758</b>	<b>275</b>			
2022																						
1st Quarter	2,023	1,603	524	389	4,539	179	136	133	291	111	230	155	1,235	620	6,394	10,493,282	1,641	2,766,623	450			
2nd Quarter	2,470	1,625	494	452	5,041	158	123	123	339	119	274	175	1,311	625	6,977	11,794,474	1,690	3,324,398	499			
3rd Quarter	2,197	1,498	491	367	4,553	160	129	112	350	119	231	190	1,291	571	6,415	10,500,755	1,637	2,218,627	363			
4th Quarter	1,974	1,365	373	355	4,067	174	127	99	302	94	215	167	1,178	493	5,738	8,723,956	1,520	1,462,893	267			
<b>YEAR</b>	<b>8,664</b>	<b>6,091</b>	<b>1,882</b>	<b>1,563</b>	<b>18,200</b>	<b>671</b>	<b>515</b>	<b>467</b>	<b>1,282</b>	<b>443</b>	<b>950</b>	<b>687</b>	<b>5,015</b>	<b>2,309</b>	<b>25,524</b>	<b>41,512,467</b>	<b>1,626</b>	<b>9,772,541</b>	<b>401</b>			