



SALES AND EARNINGS

	SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS															NET SALES (000's)	COMPOSITE SALES PRICE PER TON	EARNINGS (LOSS) BEFORE INCOME TAXES		
	STEEL					STEEL PRODUCTS								RAW MATERIALS	TOTAL TONS			(000's)	PER TON	
	SHEET	BARS	STRUCTURAL	PLATE	TOTAL STEEL	STEEL JOISTS	STEEL DECK	COLD FINISHED STEEL	REBAR FABRICATION	PILING	TUBULAR PRODUCTS	OTHER STEEL PRODUCTS	TOTAL STEEL PRODUCTS							
2023																				
1st Quarter	2,384	1,550	440	430	4,804	135	99	117	279	101	275	135	1,141	498	6,443	8,709,980	1,352	1,501,697	244	
2nd Quarter	2,404	1,481	399	490	4,774	142	107	112	332	113	239	148	1,193	621	6,588	9,523,256	1,446	1,924,061	306	
3rd Quarter	2,305	1,408	439	426	4,578	127	104	103	307	117	223	160	1,141	521	6,240	8,775,734	1,406	1,468,333	247	
YEAR	7,093	4,439	1,278	1,346	14,156	404	310	332	918	331	737	443	3,475	1,640	19,271	27,008,970	1,402	4,894,091	266	
2022																				
1st Quarter	2,023	1,603	524	389	4,539	179	136	133	291	111	230	155	1,235	620	6,394	10,493,282	1,641	2,766,623	450	
2nd Quarter	2,470	1,625	494	452	5,041	158	123	123	339	119	274	175	1,311	625	6,977	11,794,474	1,690	3,324,398	499	
3rd Quarter	2,197	1,498	491	367	4,553	160	129	112	350	119	231	190	1,291	571	6,415	10,500,755	1,637	2,218,627	363	
4th Quarter	1,974	1,365	373	355	4,067	174	127	99	302	94	215	167	1,178	493	5,738	8,723,956	1,520	1,462,893	267	
YEAR	8,664	6,091	1,882	1,563	18,200	671	515	467	1,282	443	950	687	5,015	2,309	25,524	41,512,467	1,626	9,772,541	401	