



SALES AND EARNINGS

2022 AND 2021

	SALES TONS (THOUSANDS) TO OUTSIDE CUSTOMERS																NET SALES (000's)	COMPOSITE SALES PRICE PER TON	EARNINGS (LOSS) BEFORE INCOME TAXES	
	STEEL					STEEL PRODUCTS								RAW MATERIALS	TOTAL TONS	(000's)			PER TON	
	SHEET	BARS	STRUCTURAL	PLATE	TOTAL STEEL	STEEL JOISTS	STEEL DECK	COLD FINISHED STEEL	REBAR FABRICATION	PILING	TUBULAR PRODUCTS	OTHER STEEL PRODUCTS	TOTAL STEEL PRODUCTS							
2022																				
1st Quarter	2,023	1,603	524	389	4,539	179	136	133	291	111	230	155	1,235	620	6,394	10,493,282	1,641	2,766,623	450	
2nd Quarter	2,470	1,625	494	452	5,041	158	123	123	339	119	274	175	1,311	625	6,977	11,794,474	1,690	3,324,398	499	
3rd Quarter	2,197	1,498	491	367	4,553	160	129	112	350	119	231	190	1,291	571	6,415	10,500,755	1,637	2,218,627	363	
4th Quarter	1,974	1,365	373	355	4,067	174	127	99	302	94	215	167	1,178	493	5,738	8,723,956	1,520	1,462,893	267	
YEAR	8,664	6,091	1,882	1,563	18,200	671	515	467	1,282	443	950	687	5,015	2,309	25,524	41,512,467	1,626	9,772,541	401	
2021																				
1st Quarter	2,535	1,596	504	555	5,190	172	135	132	282	136	250	100	1,207	779	7,176	7,017,140	978	1,253,164	178	
2nd Quarter	2,540	1,685	568	563	5,356	167	130	128	338	171	269	109	1,312	814	7,482	8,789,164	1,175	1,961,157	269	
3rd Quarter	2,386	1,574	617	567	5,144	190	139	123	323	144	260	128	1,307	721	7,172	10,313,223	1,438	2,773,585	399	
4th Quarter	2,096	1,518	521	471	4,606	173	132	112	289	103	198	146	1,153	658	6,417	10,364,412	1,615	2,918,043	468	
YEAR	9,557	6,373	2,210	2,156	20,296	702	536	495	1,232	554	977	483	4,979	2,972	28,247	36,483,939	1,292	8,905,949	324	